



October 30, 2024

To: Bidders for the Clean Rivers Cooperative and Maritime Fire & Safety Association Request for Proposals.

From: Clean Rivers Cooperative and Maritime Fire & Safety Association

Re: Aggregated questions pertaining to the RFP

Bidders – please note that only one of our Bidders submitted questions pertaining to the Clean Rivers Cooperative and Maritime Fire & Safety Association Request for proposals (RFP). Please find the questions, and our answers below.

- 1. We are bidding on all four components of work. Rather than providing four separate proposals, which would create a significant amount of duplicated content and an unnecessary amount of paper and packaging, would it be okay to submit one combined proposal document that includes four distinct parts?**

Clean Rivers/MFSA would accept one combined proposal that includes all four Components, as long as each part contains a separate bid that is not contingent upon one another. Each part must list out the personnel, training credentials, equipment and pricing proposed for the specific Component.

- 2. Can you provide the weighting percentages for each of the evaluation criteria?**

There is no specified weighting of evaluation criteria. Clean Rivers/MFSA reserves the right to establish and change criteria at our sole discretion.

3. **Would it be okay to provide additional pertinent information, not specifically requested in the RFP?**

Yes. As described in Section 6.1 (pg. 18), "Submission of display charts, or other supplemental materials are the responsibility and within the discretion of the Bidder."

4. **Re: Proposal Format, 11. Other Certifications – The RFP states copies of "credentials" will be requested post-award, so please clarify what you require us to submit in this section of our proposal?**

As described in Section 6.2.2 (pg. 18), Bidders are to provide a table/chart that lists personnel by job title, experience, trainings and required certifications. Bidder may list other non-required, relevant training and certifications as part of the chart. Post-award, Clean Rivers/MFSA may request an updated chart to reflect any personnel changes and may also request evidence of credentials for verification / due diligence.

5. **Will asking you to consider possible changes to some of the Agreement terms and conditions negatively impact how our proposal is evaluated, in any way?**

Bidder may propose changes to terms and conditions, the extent and nature of requested changes will be taken into consideration. Requested changes may impact scoring of proposals. The Bidder warrants that if this Proposal is accepted, the Bidder will negotiate in good faith with the Customer for the terms of the Service Agreement(s) to be consistent with the proposal.

6. **Which CPI applies to this contract, exactly? And is the 3% negotiable? What are you measuring, exactly, in terms of permitting annual rate increases?**

As defined in Section 1 of the OSRO Service Agreement (pg. 33), "CPI means the Consumer Price Index, West Region." As described in Section 2.1 of the Service Agreement, "Clean Rivers/MFSA anticipates an increase at the lesser of (i) the CPI increase over a 12-month period, and (ii) 3%." Bidder may propose changes to these terms and conditions, the extent and nature of requested changes will be taken into consideration. Requested changes may impact scoring of proposals.

7. **Please provide a summary list of the quantity and type of all training, drills, exercises, and call outs by Zone 1 and 2, and what is your desired schedule/frequency for each of these events?**

As described in Section 2.4 of the RFP (pgs. 13-14), training can include initial equipment training, equipment refresher training, new equipment training, no-notice callouts, and participation in Member tabletop and deployment drills.

Information describing the frequency of these events can be found within this section of the RFP. Clean Rivers Cooperative currently includes twenty-one (21) member organizations, the list can be found on the Clean Rivers Cooperative website.

8. Re: Component 3 Wildlife Response – How many training drills and exercises are there annually, and what is your desired schedule for these events? Can we bill for labor, equipment, and supplies for these events?

As described in Section 3 of the RFP (pg. 15), at a minimum, Clean Rivers/MFSA will ensure the scheduling of one wildlife response training event annually. Once every three (3) years, the training will be larger-scale to deploy all of the Customer-owned and Contractor-owned resources, meeting WAC planning standard 173-182-540. Personnel and equipment will be provided at Contractor’s expense; Contractor can bill for consumables at planned schedule rates.

9. Re: Component 1 and 2 Oil Spill Response - Please provide a detailed list of all planned services and the approximate number of annual hours associated with each.

Planned services can include but are not limited to equipment moves, inspections, repairs, and support for Member’s equipment moves, and tabletop/deployment training. Below is an average from the last two calendar-years, for personnel-hours paid to our current Contractor according to their Planned Services rates. Planned services are scheduled on an as-needed basis, and past hours are not a guarantee of future hours (above or below).

<i>Equipment Moves</i>	<i>223 Hours</i>
<i>Equipment PM Services</i>	<i>671 Hours</i>
<i>Equipment Repair</i>	<i>300 Hours</i>
<i>Misc. Shop Work</i>	<i>130 Hours</i>
<i>Member Purchase Equipment Moves</i>	<i>136 Hours</i>
<i>Member Exercise Support</i>	<i>315 Hours</i>
<i>Member Training Support</i>	<i>344 Hours</i>

10. What was the total number of labor hours paid on this contract on average over the last 3 years for planned services?

See above.

11. What is the response time requirement for planned services (e.g., 48 hours, 5 workdays)?

Typically, planned services take place within a timeframe that is mutually agreed upon as reasonable, as needed. Bidder may specify timeframes; the extent and

nature of requested changes will be taken into consideration. Requested changes may impact scoring of proposals.

12. Are “call outs” considered planned or emergency response services?

Call outs are considered part of personnel training, which is provided at Contractor’s expense. As described in Section 2.5 of the RFP (pg. 14), “Contractor would receive credit toward the field training requirements if Contractor is involved in a Customer incident requiring the deployment of boom and equipment; provided, the vessel and personnel came from the required vessel location, and the Contractor meets the two (2) hour response requirement.”

13. How many oil spill response/pollution control services/emergency response events were there in each of the last 3 years?

*2022: 7
2023: 6
2024 to date: 7*

14. What is the anticipated number of workdays associated with planned services in the first year of this contract?

Below is an average from the last two calendar-years, for workdays per week paid to our current Contractor according to their Planned Services rates. Planned services are scheduled on an as-needed basis, and past hours are not a guarantee of future hours (above or below).

- *Planned maintenance (equipment moves, inspections, repair, misc. shop work, etc.): 3-4 days per week.*
- *Participation in Member training and exercise support at planned services rates: Variable, depending on Member training needs above the ten events per Zone at Contractor’s expense, as described in Section 2.4.4. of the RFP (pg 14).*

15. Re: the Responder Qualifications table on page 36 of the RFP – There appears to be multiple requirements that are unnecessary. For example, most “Other Personnel,” which would typically include technicians, do not need to have Contingency Plans, NWACP/GRP training, ICS training, RCRA training, CDL/Medical Card training, or a State Boaters License to perform their duties to a high level of quality. Also, Response Supervisors do not need to have a CDL/Medical card or State Boaters License to perform their supervisory duties to a high level of quality. And a Vessel Operator does not need to have a CDL to operate a vessel safely and effectively. Can you please revise this table, and can you please define, with greater specificity what each of the training requirements are (i.e., training name, number of hours)?

The requirements listed in the RFP reflect the standard training levels that have been agreed to with contractors in existing Service Agreements. The majority of the trainings are those which can be acquired, some for free, in a matter of hours with no requirement for recertification, such as ICS 100, 200, 700 and 800 courses. Other certifications such as HAZWOPER, CPR, First Aid and ICS courses are routinely offered free of charge to Contractors through Clean Rivers Cooperative's on-going training program. More specific certifications such as TWIC card and Medical Cards are common requirements for access and operation.

16. What do you mean by Contractor's form of Work Order?

Clean Rivers/MFSA requests a copy of your company's work order or purchase order, so that we can understand any standard terms and conditions and ensure that they are not in conflict with the terms and conditions of the OSRO Service Agreement.

17. Re: the Oil Spill Response Annual Fee – This fee covers “all services” under the Agreement except those charged separately at stated rates. What oil spill response services are charged separately at stated rates, and what does stated rates refer to, exactly?

The Annual Fee compensates the Contractor for ensuring that their personnel and equipment maintain a state of “readiness” such that they can meet the emergency response time requirements described in Section 2 of the RFP (pgs. 8-13). The Annual fee also covers scheduled equipment training, Customer drills, Member training, and call outs, as described in Section 2.3.3 of the RFP (pgs. 13-14). As described above, planned services, and additional participation in Member training, take place at planned services rates. Oil spill response and Government Initiated Unannounced Exercise (GIUE) responses take places at emergency response rates.

18. Re: the VOO Program Annual Fee – This fee covers “all services” under the Agreement except those charged separately at stated rates. What VOO services are charged separately at stated rates, and what does stated rates refer to, exactly?

The VOO annual fee covers all services specified in the VOO program service agreement. Services that would be billed separately include costs for VOO activation at rates set by bidder as proposed in Exhibit B (Pollution Control Fees) of the VOO Program Service Agreement.